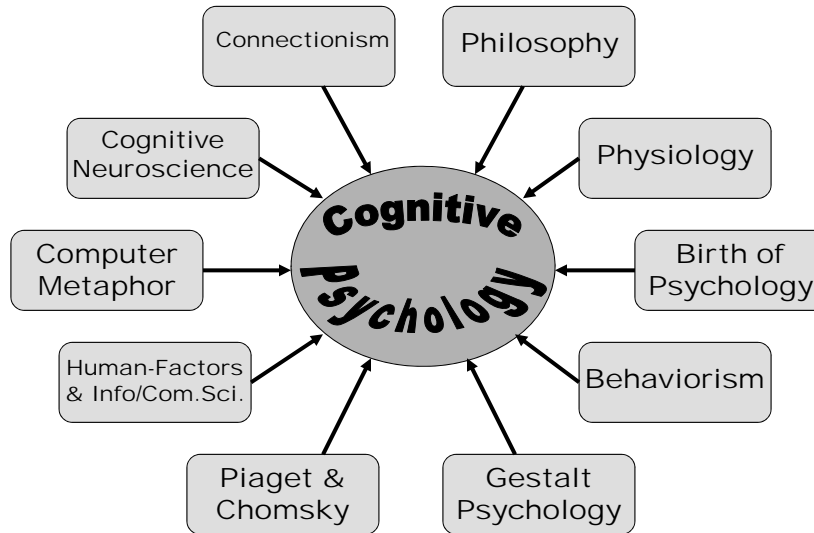


The History of Cognitive Psychology



The History of Cognitive Psychology

***If I have seen further, it is by standing
on the shoulders of giants.***

~ Sir Isaac Newton

***Those who ignore history are doomed
to repeat it.***

~ George Santayana

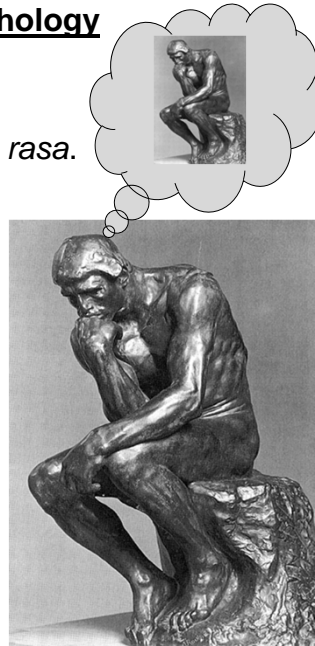
Philosophical Roots of Cognitive Psychology

➤ *Where does knowledge come from?*

- **Empiricism** - Experience; cf. *tabula rasa*.
- **Rationalism** - Reason; intuition.
- **Nativism** - Innate abilities.
- Biological constraints.

➤ *What is the relation between mind and matter?*

- **Idealism** - Everything is mental.
- **Materialism** - Everything is matter.
- **Dualism** - Mind and matter are two distinct forms of reality.



Philosophical Roots of Psychology

➤ **Dualism & the mind-body problem.**

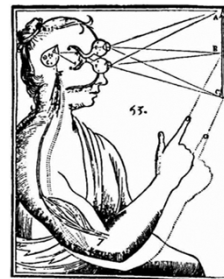
- Rene Descartes (1596-1650).
 - "*cogito ergo sum*".
- Body & Soul.
 - Animal reflexes (body) vs. human reason (mind/soul).



Rene Descartes

➤ *How does the mind control the body?*

➤ *How can one scientifically study the mind?*



"Cartesian Dualism"

Physiological Bases of Mind

- 1810 - Franz Gall creates the "science" of Phrenology; associating specific mental abilities with specific brain areas.



Franz Joseph Gall



Phrenology Heads

- 1848 - Phineas Gage has his brain pierced by an iron rod, confirming Gall's conjecture & helping elucidate the role of the frontal lobes (in personality & judgment).



Phineas Gage

- 1861 - Paul Broca describes his work on the neural localization of language.



Paul Broca



Broca's Area

- Development of EEG (1920s), CAT (1970s), PET & MRI (1980s), & fMRI (1990s).

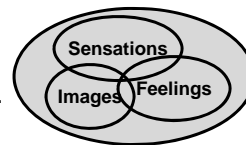
The Birth of Scientific Psychology

- 1879 - Wilhelm Wundt creates the first psychology laboratory in Leipzig Germany.



Wilhelm Wundt in his lab

- Focus on *consciousness*, the one aspect of psych that makes it unique from the other science.
- Introspection as a key method.
- Goal: Describe the *elements* of conscious experience.
- "Mental Chemistry".
- **Structuralism**.



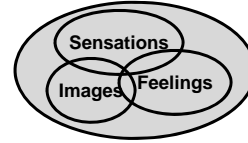
- William James.

- Rejects Structuralism as too static & artificial.
- "stream of consciousness".
- Advocates **Functionalism** - a focus on the *use* & *adaptive value* of mental functions & processes.



William James

Introspection



- To "look inward" and *systematically observe* one's own mental processes.
- Limitations?

- **Subjective**: Mental events are private & hard to objectively verify.
- **Unreliable**: Data often doesn't agree across people, contexts, etc.
- **Restrictive**: Introspection requires training, thus excluding many groups from study (children, animals, mental patients, etc.).
- **Flawed**: Observing mental events necessarily changes them.

Behaviorism

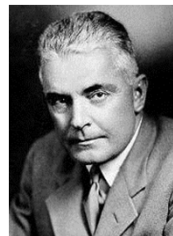
- Psychology should be a science of behavior, not mind.
- Emphasis on observable stimuli & responses
 - "S-R" ("black-box") psychology.
- Primarily uses animals (rats & pigeons) as test subjects, on assumption that the laws of learning are universal.
- Focus on learning.
 - classical & operant conditioning.

Pros: Very objective; has discovered important principles of learning; forced cognitivists to focus on behavior as their primary source of data.

Cons: Fails to address *consciousness*, *memory*, & other "mental" phenomena (e.g., *expectation*; *interest*; *knowledge*; *covert attention*; *false memory*; etc.).



I. P. Pavlov



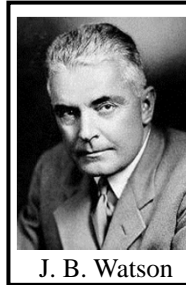
J. B. Watson



B. F. Skinner

Behaviorism

- Psychology should be a science of behavior, not mind.
- "Behaviorism holds that the subject matter of human psychology is the behavior of human beings. Behaviorism claims that consciousness is neither a definite nor a usable concept".
- "Consciousness is nothing but the soul of theology".
- "[I provide] no discussion of consciousness and no reference to such terms as sensation, perception, attention, will, image, and the like. ... I frankly do not know what they mean, nor do I believe that any one else can use them consistently".



J. B. Watson



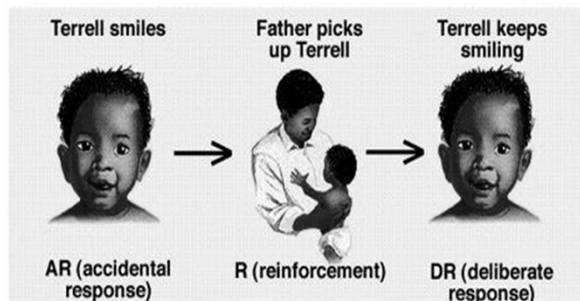
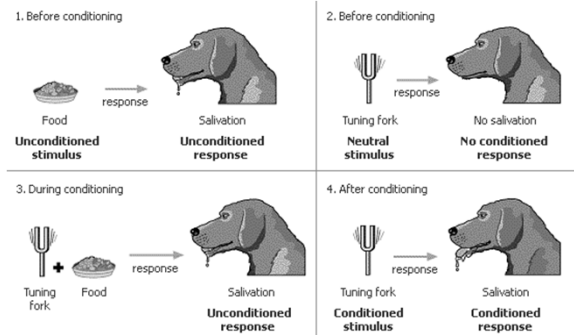
I. P. Pavlov



B. F. Skinner

Classical (Pavlovian) Conditioning

[Cf. Association]



Operant (Instrumental) Conditioning

[Cf. The Law of Effect]

Classical Conditioning: Examples

Existing reflex	<u>US:</u>	Chemotherapy	Romance
		↓	↓
	<u>UR:</u>	Nausea / Vomiting	Happiness
Learned reflex	<u>CS (+US):</u>	Treatment Room	Look, sound, or smell of lover
		↓	↓
	<u>CR:</u>	Nausea	Warm feelings

Classical Conditioning: Examples

- Taste Aversions.
 - Evolutionary ability: Taste > Nausea.
- Conditioned Emotional Responses.
 - Theme from *Jaws*; the *Jeopardy* tune; etc.
 - Cops; late calls; people with unique mannerisms.
- Phobias.
 - John B. Watson and Little Albert.
- Advertising...

The Use of Classical Conditioning in Advertising

Coca-Cola Turns to Pavlov . . .

Do television commercials make people behave like Pavlov's dogs? The Coca-Cola Company says the answer is yes. In recent years, the Atlanta soft-drink company has been refining an ad-testing procedure based on the behavioral principles developed by the Russian physiologist. So far, Coca-Cola says, its new testing system has worked remarkably well.

In his classic experiment, Ivan Pavlov discovered he could get dogs to salivate at the ring of a bell by gradually substituting the sound for a spray of meat powder. Coca-Cola says that just as Pavlov's dogs began to associate a new meaning with the bell, advertising is supposed to provide some new image or meaning for a product.

Although the specifics of Coke's test are a secret, the company says it attempts to eval-

uate how well a commercial conditions a viewer to accept a positive image that can be transferred to the product. During the past three years, Coca-Cola says, ads that scored well in its tests almost always resulted in higher sales of a soft drink.

"We nominate Pavlov as the father of modern advertising," says Joel S. Dubow, communications research manager at Coca-Cola. "Pavlov took a neutral object and, by associating it with a meaningful object, made it a symbol of something else; he imbued it with imagery, he gave it added value. That," says Dubow, "is what we try to do in modern advertising."

Source: *The Wall Street Journal*, January 19, 1984, p. 31.

Behavioral Control via Operant Condition

	Fixed	Variable	
Ratio			
			Shaping
Interval			
			Superstition

Reinforcement schedules in everyday life. Complex human behaviors are regulated by schedules of reinforcement. Piecework in factories is reinforced on a fixed-ratio schedule. Playing a slot machine is based on variable-ratio reinforcement. Watching the clock at work is rewarded on a fixed-interval basis (the arrival of quitting time is the reinforcer). Surfers waiting for a big wave are rewarded on a variable-interval basis.

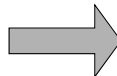
Can all behavior (all of psychology) be explained by S-R associations?



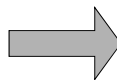
Stimulus



Response



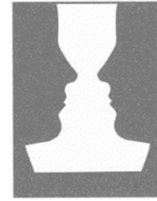
Can all behavior be explained by S-R associations?



Tinklepaugh (1928)

Gestalt Psychology

- Early German school of Psychology which, like Functionalism, emphasized the active, interrelated nature of mental events.



- "**Gestalt**" = *whole form; organized shape*.
 - "the whole is more than the sum of its parts".
 - melodies, objects, ideas, etc.



- Gestalt principles of perception.



- Figure/ground separation.



Piaget & Chomsky

- Jean Piaget (1896 - 1980).
 - Swiss psychologist interested in the development of reasoning & problem solving in children.
 - Argued that increasing sophistication over time reflected the development of *internal mental representations* (schemas) that guided action.
- Noam Chomsky (b. 1928).
 - American Linguist interested in how children learn, and adults use, language.
 - Emphasized the *creative nature of language*.
 - Claimed that language learning was *innate* and based on "unconscious rules" (not S-R learning).



Jean Piaget



Noam Chomsky

Human Factors

- Industrialization & WWII produced a need for research on how people interacted with machines ("man/machine interfaces").
 - Seemed to require cognitive concepts such as *attention* and *judgment*.



Communication Science

- Development of telephone & telegraph introduced concepts such as *coding*, *channel capacity*, *serial/parallel processing*.
 - provided a language for describing cognitive mechanisms.

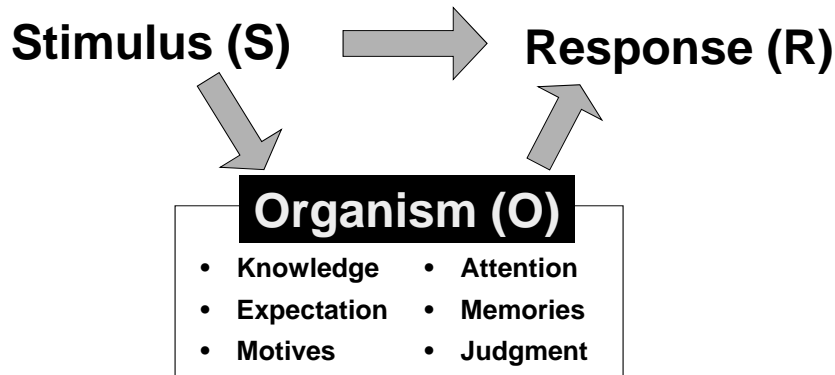


Information Theory

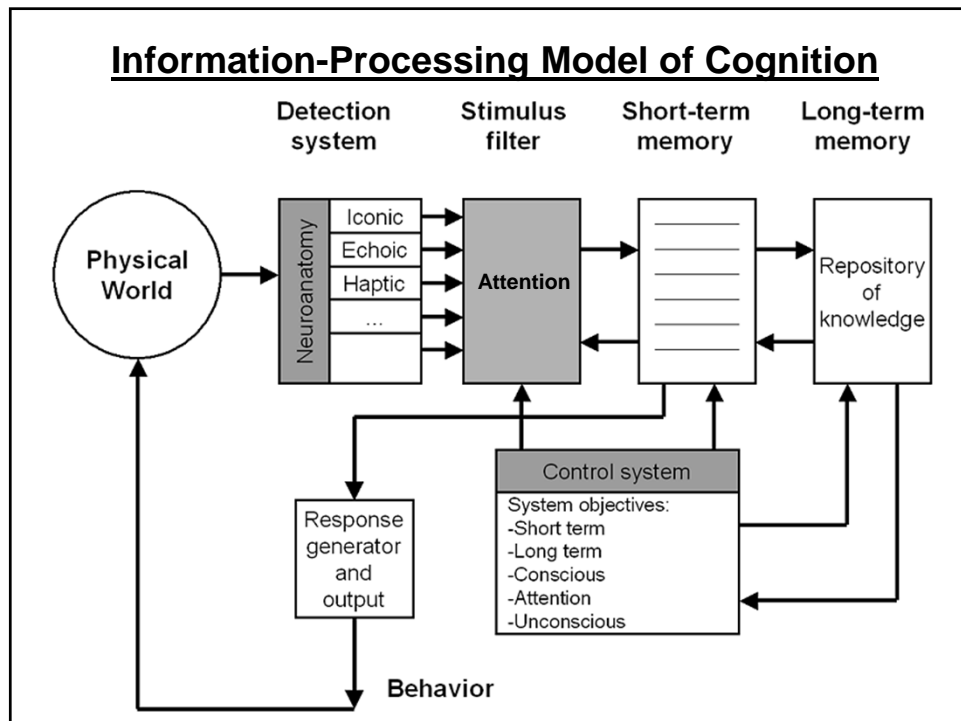
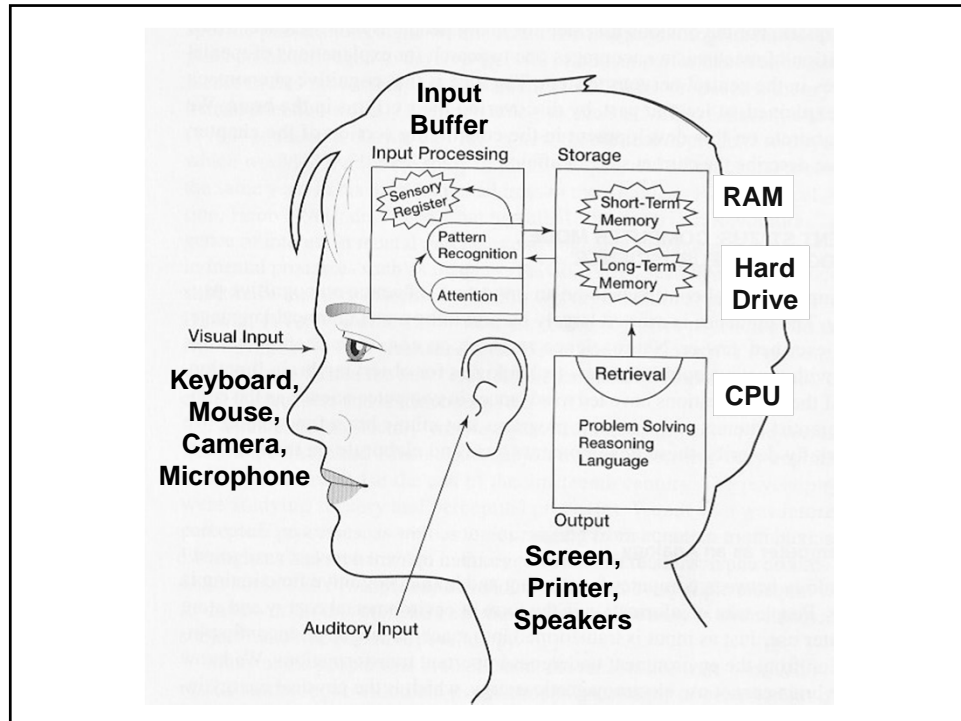
- Mathematical treatment of information, AI, & invention of the digital computer.
 - provided a physical instantiation of mental-like processing; and a medium by which to create and test theories of mind.



Theoretical challenges to Behaviorism, findings from other branches of psychology (Gestalt, Developmental/Piaget, Linguistics/Chomsky), the need for R&D on "human factors", and the development of concepts for describing mental events all came together in the 50's to create a "cognitive revolution".

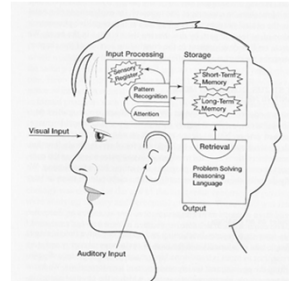


In many ways, this represented a return to the original concerns of the first scientific psychologists: What are the nature of mental events and what role do they play in producing behavior?



Cognitive Psychology

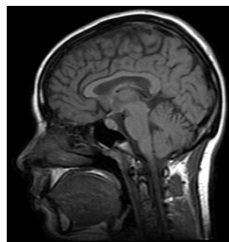
- Believes that psychology should be a science of behavior *and* mental processes.
- Emphasizes how people *acquire, transform, manipulate, retrieve, and use* information.
- Mental processes viewed as similar to computer programs.
- Brain mapping is increasingly important.



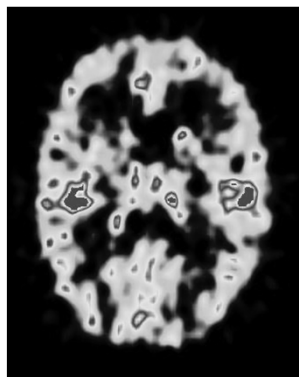
Pros: Very broad—attempts to explain both mind & behavior; well established methods & principles; close ties to neuroscience.

Cons: Difficult to verify the reality of some concepts (dualism?). Theories may sometimes contain a hidden homunculus.

Cognitive Neuroscience



MRI
(structural)

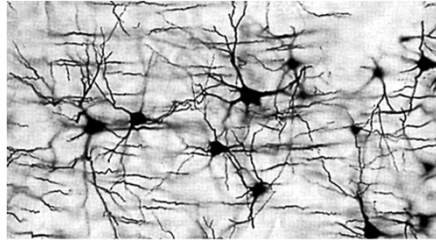


PET
(functional)

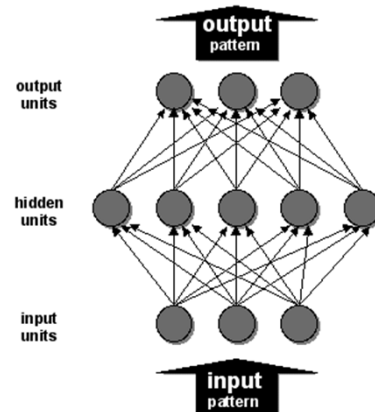


EEG/ERP
(functional)

Connectionism
(aka Parallel Distributed Processing)
(aka Neural Networks)



a real neural net



a connectionist net